

TFWA

30 SEPT. - 5 OCT. 2018
CANNES

**WORLD
EXHIBITION &
CONFERENCE**
THE DUTY FREE & TRAVEL RETAIL GLOBAL SUMMIT



The Duty Free and Travel Retail Global Summit

30 September / 5 October 2018 — Cannes

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Introducing
TFWA

What is TFWA?

Created in 1984, Tax Free World Association (TFWA) has grown to become **the largest professional body within global duty free and travel retail.**

A non-profit-making organisation, TFWA is an association of brands, whose mission is to identify trends and opportunities, build awareness and provide a business platform for the global duty free and travel retail industry to prosper.

This mission is epitomised by its clear and simple motto **‘by the trade, for the trade’.**





TFWA membership grows stronger every year, and currently includes over 520 brand owners and suppliers of premium products and services to the duty free and travel retail industry.

All categories are represented, and all members provided with **a wide range of relevant and effective business support.**

TFWA's activities incorporate three key areas, which together ensure that the industry is in the strongest possible position to face a fast-changing future – and flourish within it.

These activities are:



01

**Organising successful
duty free and travel retail
trade show exhibitions**

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Organising successful duty free and travel retail trade show exhibitions

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Devising and delivering informative conferences and workshops



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These activities are:



01

Organising successful duty free and travel retail trade show exhibitions

03

Commissioning actionable consumer research



02

Devising and delivering informative conferences and workshops





TFWA World Exhibition & Conference

TFWA World Exhibition & Conference, which takes place in the cosmopolitan city of Cannes, **is the industry's indispensable international event.** It attracts the world's best-selling premium brands and travel retailers, and **provides an unrivalled forum** for every sector of the global business to **discover, develop and exchange.**

The Exhibition constitutes **an exceptional product showcase** that immerses both suppliers and buyers in **a world of innovation and inspiration.**





The Conference & Workshops feature expert and entertaining speakers from diverse fields such as politics, business, economics and academia.

These thought leaders and influencers share their experience, vision and foresight to inspire and inform.





Programme
2018

	Sunday 30 September	Monday 1 October	Tuesday 2 October	Wednesday 3 October	Thursday 4 October	Friday 5 October	
07:00	Leisure activities	Conference	Workshop	Workshop	Exhibition & ONE2ONE meetings	Exhibition & ONE2ONE meetings	
08:00							
09:00							
10:00							
11:00							
12:00		Exhibition	Exhibition	Exhibition			Exhibition & ONE2ONE meetings
13:00							
14:00							
15:00							
16:00	The Scene	The Scene	The Scene	The Scene	Le Premium Evening		
17:00							
18:00							
19:00							
20:00	Opening Cocktail	The Scene	The Scene	The Scene	Le Premium Evening	Le Premium Evening	
21:00							
22:00	The Scene	The Scene	The Scene	The Scene	Le Premium Evening	Le Premium Evening	
-							
02:00	The Scene	The Scene	The Scene	The Scene	Le Premium Evening	Le Premium Evening	

Please note that the information printed on this programme is accurate at the time of going to press but is subject to changes.

Exhibition & ONE2ONE meetings
 Conference & Workshops
 Leisure activities & Social Events



Why exhibit?



Come & be noticed

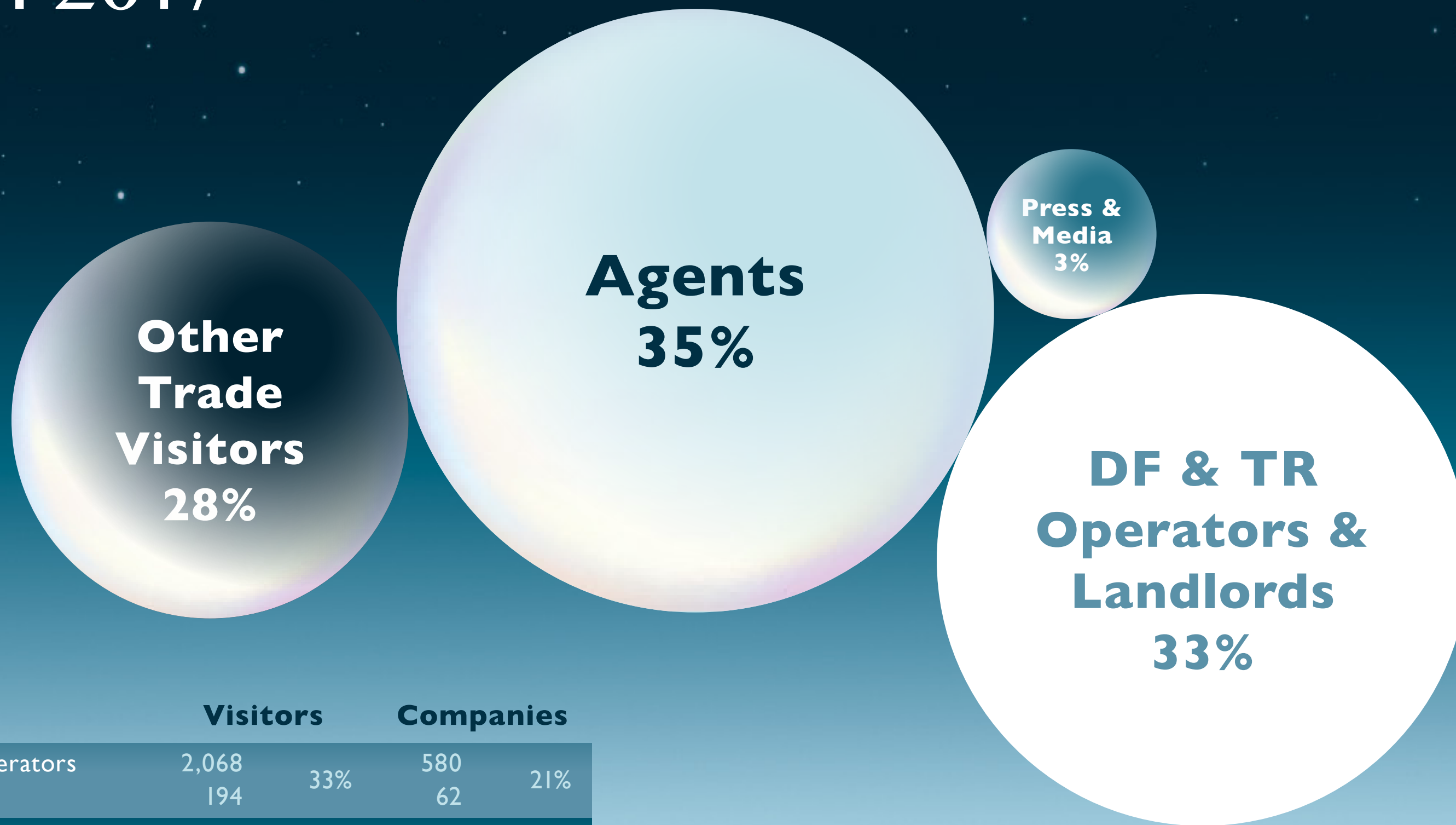
TFWA World Exhibition & Conference is a showcase without equal. Last year's event welcomed **514 exhibiting companies** attracting **6,812 visitors** from the global duty free and travel retail industry – **an increase of +6%** versus the previous year. Importantly, **2,262 operators and landlords** visited, representing **642 companies**.

**6,812
visitors**
in 2017

No other event offers such wide-ranging exposure to buyers and key decision-makers.

Visitors in 2017

By category



	Visitors		Companies	
Duty Free & Travel Retail Operators	2,068	33%	580	21%
Landlords*	194		62	
Agents / Distributors	2,391	35%	1,127	37%
Other Trade Visitors	1,895	28%	1,126	37%
Press & Media	234	3%	115	4%
Total	6,812		3,031	

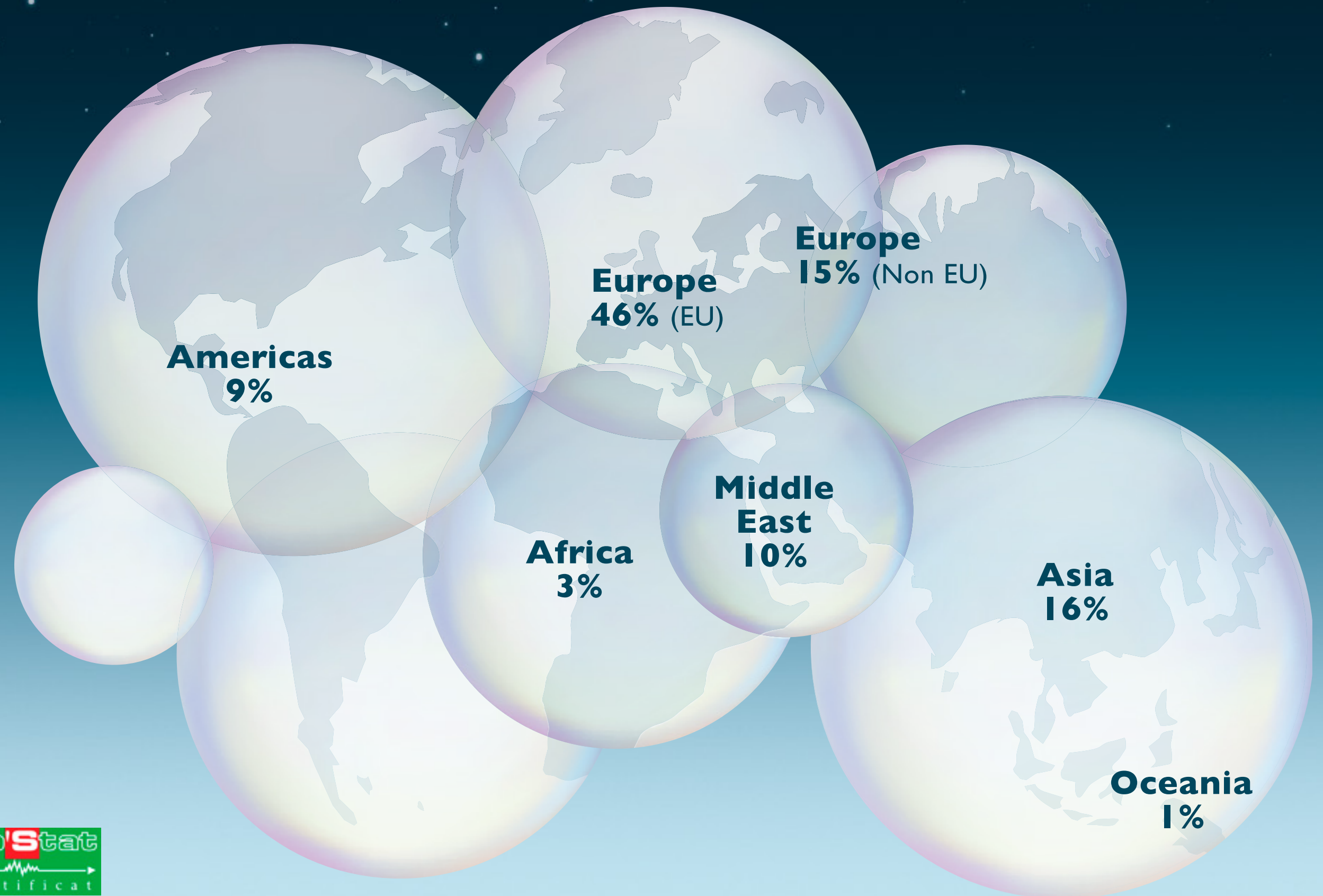
* Landlords include airport authorities.

Note: Percentages may not add up due to rounding.

Visitors in 2017

By region

France	296
United Kingdom	255
Germany	242
United Arab Emirates	219
Korea	156
Netherlands	142
USA	122
Russia	122
Japan	115
Switzerland	115
Italy	114
Hong Kong	111
China	107
Denmark	85
Spain	85
Singapore	81
Turkey	73
Sweden	70
Lebanon	66
Israel	64
Norway	56
Malaysia	51
Belgium	49
Egypt	48
India	47





Why visit?

Come & find your business match

**Knowledge is empowering and ultimately
enhances profitability.**

Visiting TFWA World Exhibition & Conference is
the most efficient and effective way to keep up-to-date
with **product innovation, industry issues and
new business opportunities.**



Exhibitors in 2017

By product category

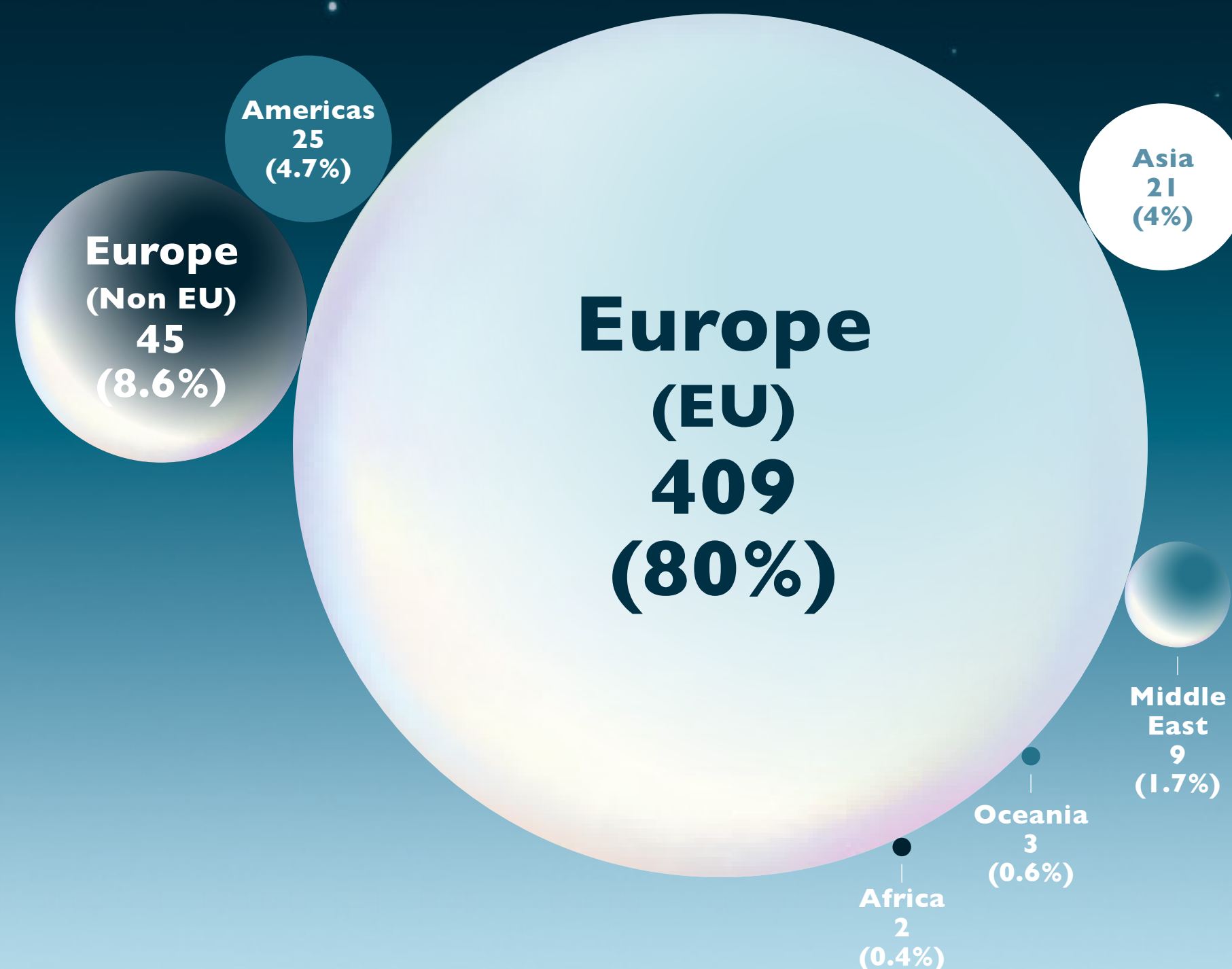
Click on each product category in the table below to see detailed exhibitor list

Product category	Exhibitors	%
Confectionery & Fine Foods	57	11
Electronics	10	2
Fashion, Accessories & Leathersgoods	81	16
Fragrances & Cosmetics	132	26
Gifts & Toys	29	6
Home decoration & Tableware	3	1
Jewellery & Watches	46	9
Tobacco	15	3
Wine & Spirits	117	23
Total	514*	

*514 exhibiting companies including 24 associating companies on 490 stands.

Note: Percentages may not add up due to rounding. Total number of exhibiting companies excluding double stands and including companies sharing stand of registered exhibitor.

By region





Exhibitor list 2017

Confectionery & Fine Foods

Abtey Chocolaterie, Al Nassma Chocolate, Anthon Berg, Biscuiterie la Mère Poulard, Butlers Chocolates, Cavendish & Harvey, Chocolat Mathez, Churchill's Confectionery Plc, Conaxess Trade Denmark A/S, Duc d'O Chocolates, Dufre, El Almendro / Delaviuda Confectionery Group, Famille Mary, Fauchon, Fazer Global Travel Trade, Ferrero, Food Accademia, Giuliano Tartufi, Godiva

Chocolatier, Goldkenn, Gourmet House, Guylian, Haribo, Heilemann Confiserie, Kusmi Tea, Leonidas, Lindt & Sprungli (Schweiz) AG, Loacker, Maestrani, Mars, Mondelez World Travel Retail, Mr Stanley's Confectionery, Multi Duty Free Dept. Snc, Mycado Paris, Nestlé International Travel Retail, Neuhaus, Niederegger, Palais des Thés, Paris Chocolat, Patons Macadamia

Pty Ltd, Perfetti Van Melle Global Travel Retail, Peters Chocolates, Petrossian, Planters-Deliciously Nut-Ritious, Ricola, Ritter Sport, Rougié Foies Gras, Silver Crane, Starbrook Airlines, Storck, Tartuflanghe, Tea Forte, The East India Company, The Hershey Company, Travellers Trove, Valrhona, Wonderful Pistachios

Electronics

AM International, Beurer, Braun Gmbh, Capi Global, Lifetrans Switzerland, Pasco,

Philips, Skross, Travel Retail Distribution Group, Travel Retail Innovations

Exhibitor list 2017

Fashion, Accessories & Leathergoods

Aigner, Aquascutum, Araldi 1930, Armani, B+D Buch+Deichmann, Bally, Bensimon Collection, Boggi Milano, Bombata, Bric's, Butterfly Twist, Calvin Klein - Tommy Hilfiger, Camicissima, Cerruti 1881, Chaos / CTR, Coach, Coccinelle, Collaert, De Rigo - ALG Distributors, Delsey Paris, Desigual, Diesel, Eden Park, Ermenegildo Zegna, Etro, Fedon, Fraas - The Scarf Company, Furla, Gebr. Heinemann,

Gianni Versace Spa, Giorgio Janeke Milano, Guess, Heidi Klein, Hermès, Hugo Boss, Jim Thompson, Kipling - VF International SAGL, La Martina, Lacoste Opérations, Lancaster, Le Sportsac, Le Tanneur, Liujo Spa, Longchamp, Luxottica Group, Marc Rozier, Marchon Eyewear, Marcolin Eyewear, Maui Jim, MCM, Miriade, Morgan & Oates, Mywalit, Not Shy, Orlebar Brown, Pashma, Patrizia Pepe, Paul & Shark, Piquadro,

Porsche Design, Pouchet Paris, Radley London, Recife, Repetto, Roberta Pieri, Roberto Cavalli Spa, Roccobarocco, Safilo Group, Salvatore Ferragamo, Samsonite, Shanghai Tang, Silhouette & Adidas Eyewear, Stratic, Tintamar, Tumi, Ungaro - Blauer - Les Copains, Victorinox / Wenger, Wolford, Zero Halliburton, Zilli

Fragrances & Cosmetics

3 Lab Inc., Acca Kappa, Ahava Dead Sea Laboratories, Air-Val International, Ajmal, Alexandre J, Amorepacific, Amouage, Angelini Beauty, Apple Beauty, Aquolina / Pink Sugar, Arcancil Paris / Institut Carmeane, Art & Fragrance / Lalique Beauty,

Artdeco Cosmetic Group, Arthes, Beauty Contact Inc, Beauty San, Benefit Cosmetics, Berdoues Parfums & Cosmétiques, Bioeffect, Black Up, Bond No.9 - New York, Bulgari, Burberry, By Terry, Cartier Parfums, Caudalie, Chanel, Charrier Parfums,

Christian Breton, Clarins Group, Cofinluxe, Collistar, Coty, Coudray-Piver, Courrèges, Creed, De Ruy Perfumes, Déclaré / Juvena / Marlies Moller, Designer Parfums, Diego Dalla Palma, Dior, Dorin, Dr Irena Eris Cosmetic Laboratories,

Exhibitor list 2017

Fragrances & Cosmetics (cont.)

Empire of Scents, Estée Lauder Companies, Etat Libre d'Orange, Eurocosmesi, Euroitalia, Fragonard Parfumeur, Gosh Copenhagen, Groupe Panther, Guerlain, Herborist, ID Beauty International Distribution, INCC Group, Ingrid Millet, Institut Karite Paris, Inter Parfums, Intertrade Group, Jacadi / SBT, Jacomo, Jacques Bogart, Jurlique, Kaloo, Corolle, Clayeux & Kokeshi By Millennium Fragrances, Korloff, Koto Parfums, L'Occitane en Provence, L'Oréal Travel Retail, La Prairie, La Sultane de Saba, Laboratoire Filorga,

Laboratoires Phytosolba, Laboratoires Dermatologiques d'Uriage, Laboratoires Lierac, Layla Cosmetics SRL, Leonor Greyl, Les Senteurs Gourmandes, Loriece Paris, Maurer & Wirtz House of Perfumes, Make-Up Studio, Manish Arora, Marco Serussi Parfums, Mavala, Mavive, Micys Company Spa - Pupa, Miriam Quevedo, Molinard Parfums, MoroccanOil, New Deal, Nouba Professional Make Up, Nuxe, Orlane, P&G Global Travel Retail, Panier des Sens, Panouge, Parfums Caron, Parfums Corania, Parfums Marina de

Bourbon, Parlux Fragrances, Patyka, Payot, Perfume Holding, Perfumer's Workshop Ltd., Perfumes Loewe, Perfumes y Diseño, Perris Group, Profumitalia, Puig, Qiriness, Rance 1795, Reminiscence, Revlon Inc, Rituals Cosmetics, Romella International Ab, Sampar, Serge Louis Alvarez - Sla Paris, Shiseido Travel Retail, Sirpea Spa, Sisley, So.di.co. Srl, Sodip, Spongelle, The First, The Merchant of Venice, The Spirit of Dubai, Ulric de Varens - Créateur de Parfums, Unilever International Travel Retail, Vag, Yves Rocher

Gifts & Toys

Aurora Pens & Accessories, Aurora World, Be Relax, Blue Storks, Cabeau, Caran d'Ache, Dandy Nomad, Design Go, I-Clip, La-Tweez, Lego Group, Margarete Steiff Gmbh,

Moliabal, Montblanc, Mosquitno, New Flag Gmbh, Premier Portfolio International Ltd, Robin Ruth, Schäfer Travel Retail, Secrid, Staedtler, Trivalo, Travel Blue, Travel Retail

Experts, Travel Retail Solutions Ltd, Troika, Tru Virtu, WWF Plush Collection, Zwilling Beauty Group

Exhibitor list 2017

Home decoration & Tableware

Feiler, Hervé Gambs, Peugeot

Jewellery & Watches

Agatha, André Mouche, APM Monaco, Bering, Brosway, Buckley London, Buying the Sky, Chow Tai Fook, Clogau, Cœur de Lion, Daniel Wellington, Dyrberg Kern, Emile Chouriet, Estella Bartlett, Fervor Montréal, Festina, Fiyta, Folli Follie Group - Links of

London, Frédérique Constant, Frey Wille, Hanse Distribution, Henry London, International Luxury Group, Jowissa, Kurate International, Lambretta Watches, Les Interchangeables, Majorica, Marcel Robbez Masson, Misaki, Morellato Group,

Nilai Paris, Phantasya, Pica Léla, Pilgrim, Reflecta, Scorpio Distributors Ltd, Sekonda, Sokolov Jewelry, Swarovski, Tateossian, Thomas Sabo, Toscow, Tous, Tyko Travel Retail, Zeades

Tobacco

Agio Cigars, Al Zawrae Industrial Company (Mazaya), British American Tobacco GTR, Davidoff Cigars, Habanos, Imperial Tobacco

International Ltd, J Cortes Cigars, JT International SA, Karelia, KT International SA, Landewyck Tobacco, Philip Morris

International Duty Free, Scandinavian Tobacco Group, Shanghai Tobacco (Group) Corp., Yunnan Tobacco International Co. Ltd

Exhibitor list 2017

Wine & Spirits

Accolade Wines, Allied Brands, Altia, Angus Dundee Distillers Plc, Antica Sambuca, Asahi, Bacardi Global Travel Retail Division, Barton & Guestier, Bavaria NV, Beam Suntory Gtr, Beluga Vodka, Borco International, Bottega Spa, Bouchard Père et Fils, Brocard Jean-Marc, Brown-Forman, Bulbash, Campari, Carpena Malvoti, Cave de Tain, Chabot Armagnac, Champagne Laurent-Perrier, Champagne Nicolas Feuillatte, Château d'Esclans - Whispering Angel - Sacha Lichine, Château du Tariquet, Château le Puy & Champagne, Chopin Vodka, Choya Umeshu, Clarence Dillon Wines, Cognac Camus, Cognac Dobbé, Cognac Frapin, Cognac Godet, Cognac Hardy & Polignac, Compagnie de Guyenne - Cognac Meukow, Cono Sur, Constellation Brands / Arterra Wines, Crystal Head Vodka, Danzka Vodka, Deau Cognac, Denis Charpentier Group,

Destilerias Campeny, Diageo, Distell, Distilleries et Domaines de Provence, Diverse Flavours, Domaines Albert Bichot, Edrington, Enoitalia, Famille JM Cazes, Famille Roux, Fonbelle, Fontanafredda, Franciacorta Distillerie Spa, Fratelli Branca Distillerie Srl, Fraternity Spirits World, Gérard Bertrand, Grace Spirits, Grupo Freixenet, Halewood Wines & Spirits, Heineken International, Hine Cognac, Ian Macleod Distillers Ltd, Illva Saronno, International Beverage, Kremlin Award, La Martiniquaise - Bardinet, Labouré-Roi, Ladoga Group - Imperial Collection, Laplandia Vodka, Laroche - Ogier - Antoine Moueix Propriétés, Les Grands Chais de France TR, Line Point International Ltd, Liviko, Louis Royer Cognac, Macduff International, Maison Boinaud, Maison Ferrand, Maison Fournier Père et Fils, Marie Brizard Wine & Spirits, Massenez,

Mestrezat Grands Crus, Moët Hennessy, Molinari, Nemiroff Vodka Limited, Osborne, Patron Spirits International AG, Paul Mas, Pernod Ricard, Peuch & Besse, PH-CH (Champagnes Piper-Heidsieck et Charles Heidsieck), Protégé International (Cyprus) Ltd, Proximo Travel, Quintessential Brands, Rémy Cointreau Global Travel Retail, Roberto Cavalli Vodka, Royal Dragon Vodka, Santa Margherita Gruppo Vinicolo, Schroder & Schyler, Spirit France, Stock Spirits Group, Stoli Group, Symington Family Estates, Tenute Piccini, The London N°1, Torres, Treasury Wine Estates, Underberg, Villa Sandi Spa, VP Brands International, Vranken Pommery Monopole, VSF International Consulting & Trading UAB, Whyte & Mackay Ltd, William Grant & Sons, World of Patria International, Zamora International, Zonin 1821



TFWA
Digital Village



A new initiative introduced in 2017

TFWA's dedicated **Digital Village** is a must-visit destination. Taking place over 3 full days and a half, from Tuesday to Friday, exhibitors will showcase **creative digital solutions and services** to the travel retail professionals keen to embrace new technology.



A large audience is seated in a dark auditorium, facing a stage. On the stage, a speaker stands behind a podium with the 'TFWA' logo. A large screen behind the speaker displays a woman in a business suit sitting on a large, glowing cloud of bubbles. The scene is lit with blue and white lights, creating a professional and modern atmosphere.

Conference & workshops



The industry's masterclass

Last year's Cannes conference attracted a record-breaking **1,643 delegates**, with the specialist workshops proving equally popular.

So make sure you don't miss out – be part of the most **informative, insightful and inspirational** event in the global travel retail calendar.

**1,643
delegates**

in 2017



ONE2ONE Meeting Service

PARIS
6 26 à 44
→

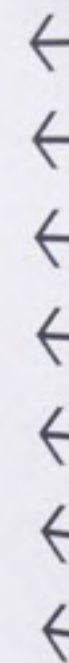
TFWA

BUSINESS
& EXHIBITION
SERVICES

BUSINESS CENTRE

HOTELS

ONE2ONE



ONE2ONE
BUSINESS CENTRE
HOTELS
SERVICES

Meet the people who matter most

TFWA's **ONE2ONE personalised appointment service** facilitates face-to-face meetings at TFWA World Exhibition & Conference, bringing together brands, buyers, landlords, concessionaires and agents. **It's an invaluable way to get the most from your diary** during a very busy week, and meet the people who matter most to you and your business.

TFWA's specialist **ONE2ONE** team will be pleased to assist you both before and during the event to set up the appointments you require. **Meetings take place on exhibitor stands.**





Key tools



The event toolbox

TFWA has compiled a collection of key tools and useful digital resources to help you get the most out of your time in Cannes. These include:

01/ The Product Showcase

This online resource features every brand and new product launch at the show, and is organised by easy-to-navigate categories. For added convenience, the Showcase also links to external company websites and official press releases.



03/ The Exhibition Directory

This practical **online catalogue** lists the contact details of all the event exhibitors, to help you manage your appointment diary quickly and easily.

02/ Duty Free & Travel Retail press list

This handy guide lists all of the key B2B titles and journalists who attend and report on **TFWA World Exhibition & Conference** external company websites and official press releases.





Leisure &
networking

Convene, relax & get ready

Every **TFWA World Exhibition & Conference** includes a diverse programme of sports and leisure pursuits, which allows delegates to relax, recharge and network – usually al fresco – within a friendly, informal environment.

Seize the opportunity to experience a different activity and meet new people, before the hard work begins!




Opening Cocktail

The traditional Opening Cocktail, held at the ultra-chic Carlton Beach, takes place on the eve of the Conference and the start of the Exhibition. Ease yourself into the busy week ahead over a glass of champagne, catch up with colleagues and old friends, and feast your eyes on the fireworks over the bay, generously supplied by the City of Cannes.





Le Premium Evening



The week's social programme culminates with Le Premium Evening – always a fitting celebration of a productive and enjoyable week. The event takes place in a unique and exquisite venue, promising an unforgettable evening.

This most glamorous of gatherings always features a gastronomic tour de force and first-class entertainment.

The Scene

A paradise for party people, **The Scene** is the perfect place to unwind after a long day at the show. Party on the dance floor to the upbeat sounds, or chill out and admire the sea views of this prime beach location.

The Scene is the place to see and be seen after hours.





Contact

How can we help you?

The TFWA team is always at your service
and will be happy to assist you in any way possible:

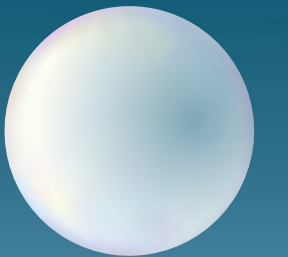
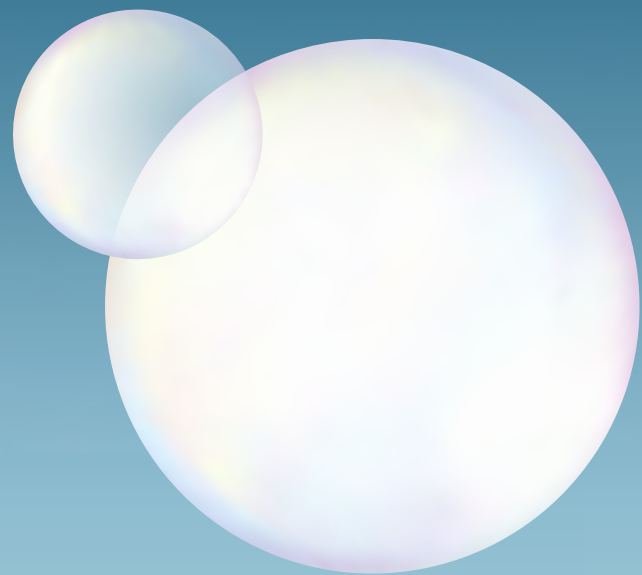
To visit or for registration enquiries contact:
registration@tfwa.com

**If you are interested in becoming an exhibitor
contact Maha Abdennbi at**
m.abdennbi@tfwa.com

If you are already an exhibitor contact:
commercial@tfwa.com

For press/media enquiries contact:
tfwapress@tfwa.com

**If you are interested in becoming a sponsor,
contact Isabelle Régnier at**
i.regnier@tfwa.com



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To discover more about TFWA and all its activities, please visit our website www.tfwa.com where you'll find a wide variety of online resources including informative videos, event highlights and Exhibition reviews.

Don't forget to follow us on social media for all the latest news and updates.