

TFWA

ASIA PACIFIC
EXHIBITION &
CONFERENCE

ALAIN MAINGREAUD

**PRESIDENT
TAX FREE WORLD ASSOCIATION**



WELCOME
TO
TAN FREE ASIA
PACIFIC





Latest on Global Economy

Global Economy

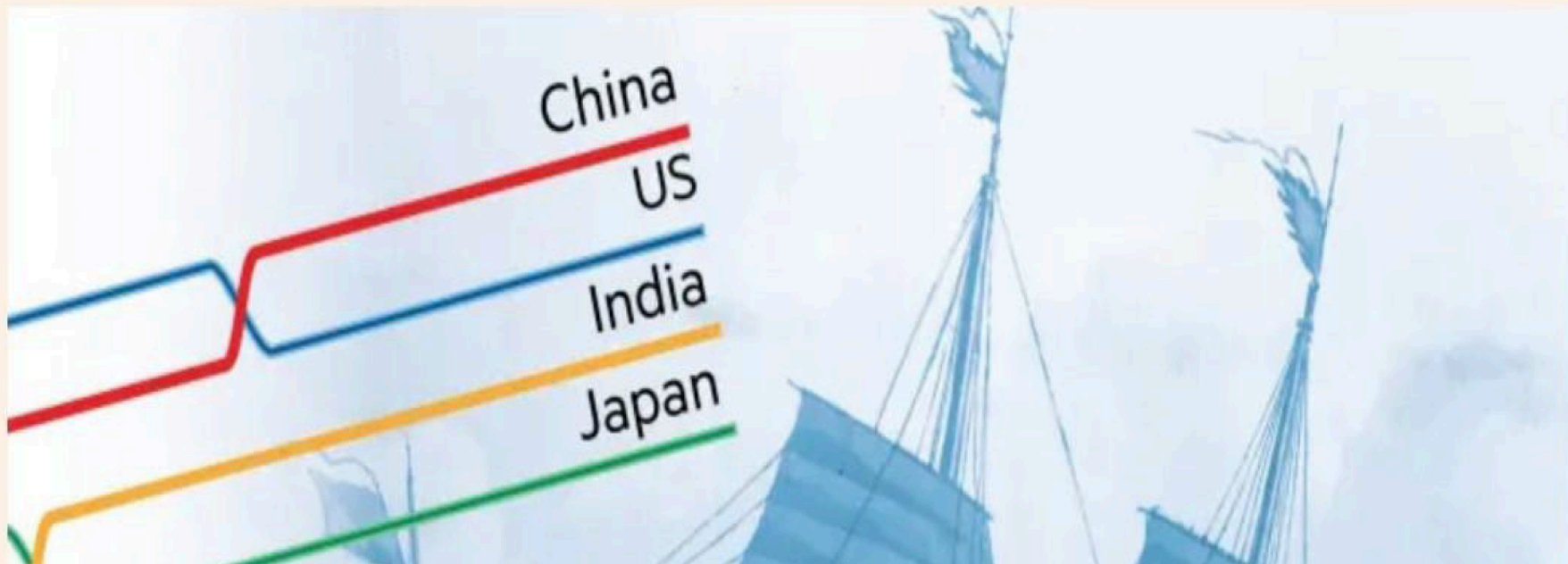
+ Add to myFT

The Asian century is set to begin

The region was the envy of Europe in 17th century and the world is about to turn full circle



Share



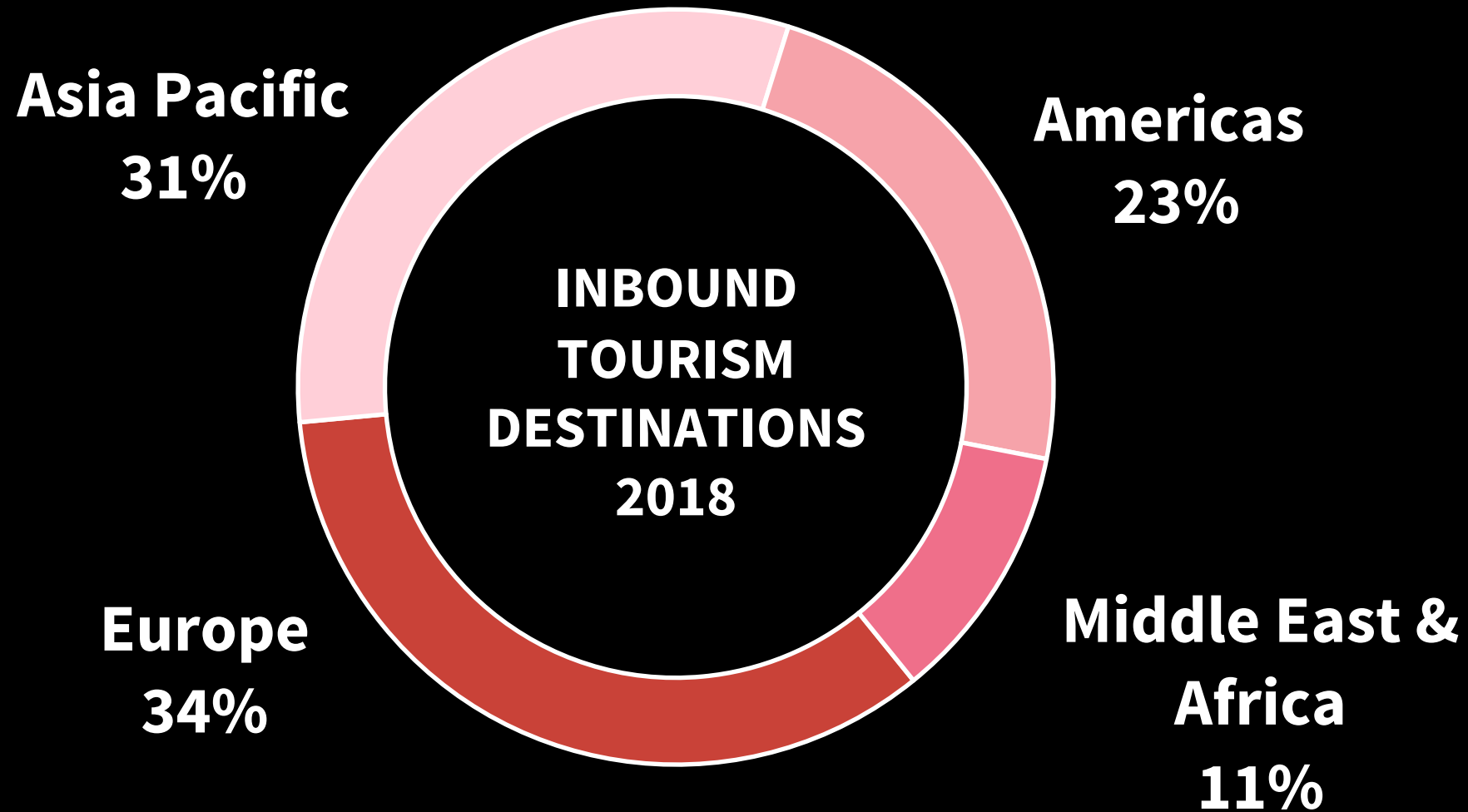
INBOUND INTERNATIONAL TOURISM 2018

REGION	YOY CHANGE (2018 vs 2017)
ASIA PACIFIC	+6.0%
MIDDLE EAST & AFRICA	+4.5%
EUROPE	+1.2%
AMERICAS	+0.4%
TOTAL WORLDWIDE	+2.9%





INBOUND INTERNATIONAL TOURISM 2018





2.16

+25.58

1.65

2.22

1.99

1.13

0.99

1.13

1.70

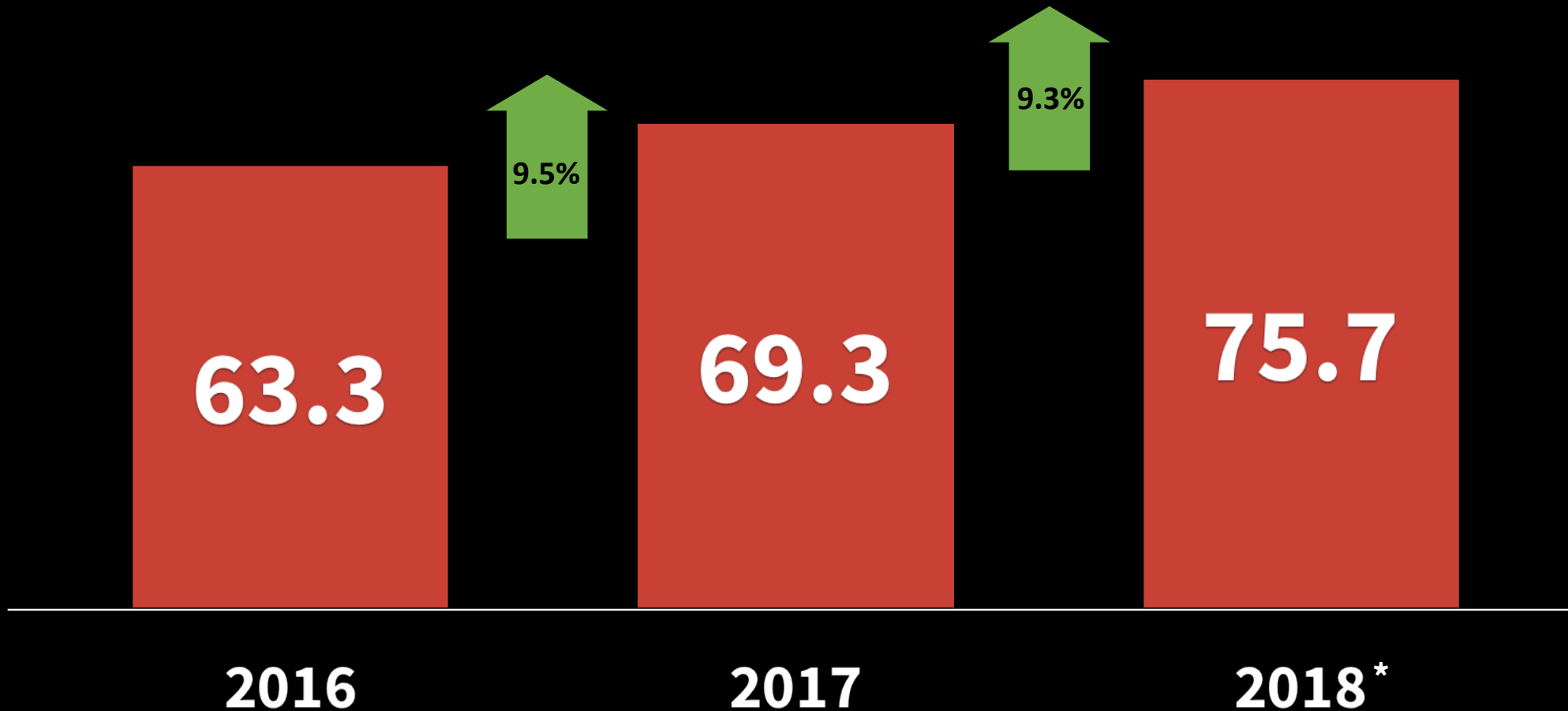
+7.19

21,399,400

200,222,100

DUTY & TAX FREE SALES EVOLUTION (USD BILLION)

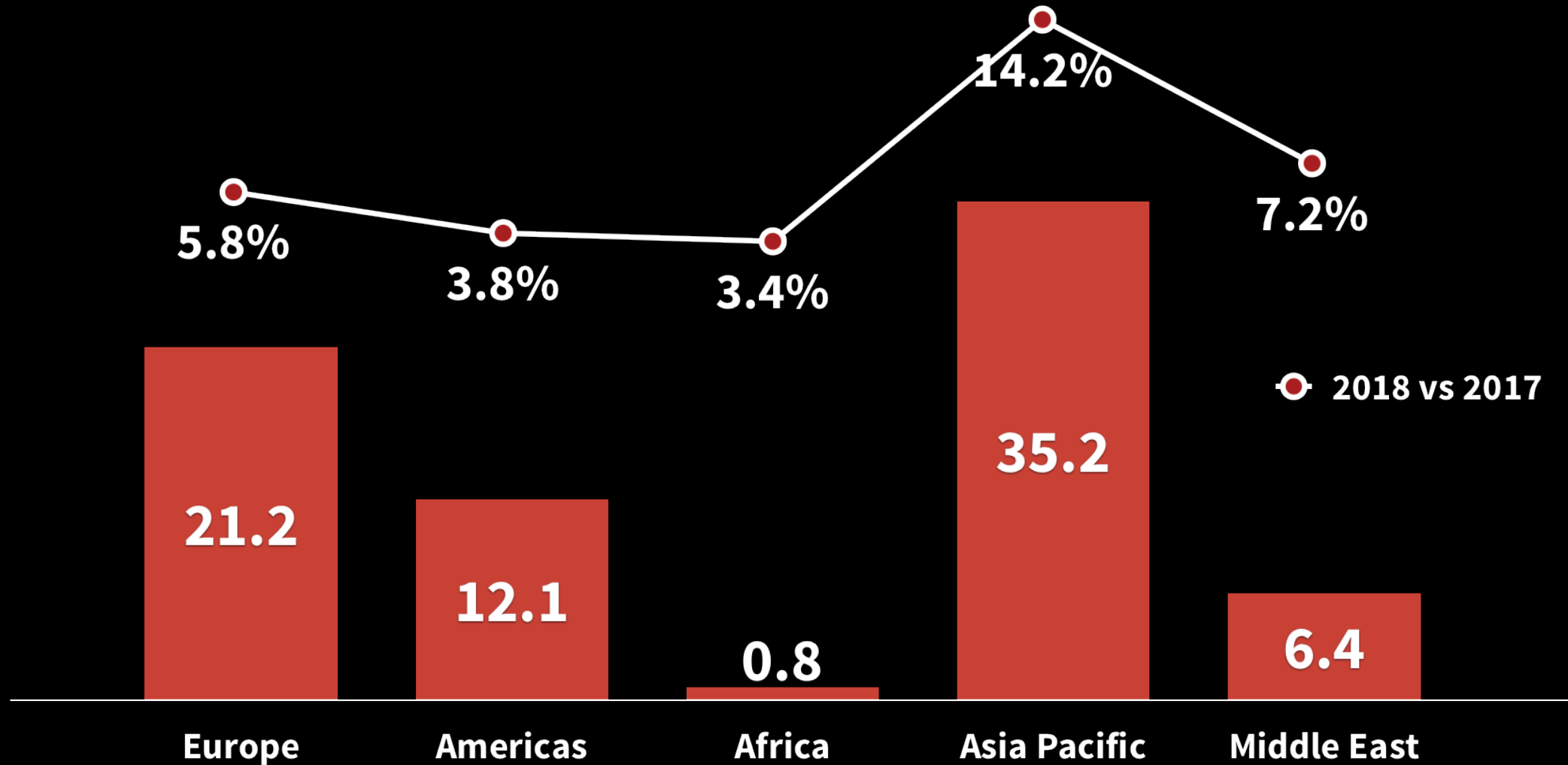
ALL CATEGORIES & CHANNELS



* Preliminary figures. Source: Generation Research

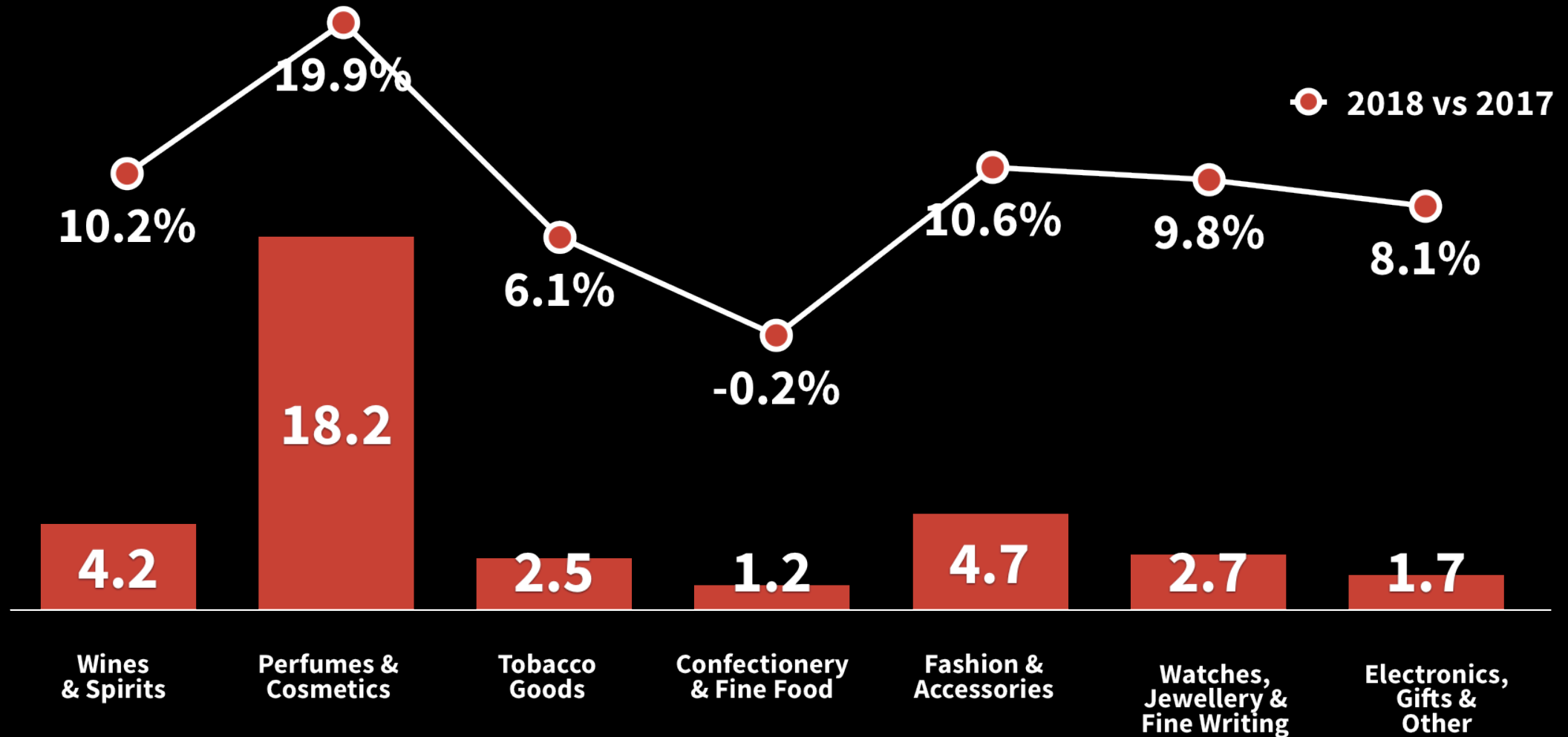
PRELIMINARY DUTY & TAX FREE SALES 2018 (USD BILLION)

BY REGION



PRELIMINARY DUTY & TAX FREE SALES 2018 (USD BILLION)

ASIA PACIFIC BY PRODUCT CATEGORY





RELEVANCE



CONVENIENCE



DIFFERENTIATION



SENSE OF PLACE







العطور • مستحضرات التجميل

طابق A7
POWER CAFE
↑ 0000

CHANEL

emirat
GOSIP
McWomert

TOBLERONE
TOBLERONE
TOBLERONE

WALLGREN
BLACK TUNA

WALLGREN
BLACK TUNA





M28

BARONE

M23













TFWA

CARE

**‘GOOD THINGS HAPPEN ONLY IF
WE MAKE THEM HAPPEN’**





Deals in
all kind of
two wheeler
service and repairing

Satrupa's

i Garage
Vrooming Lives

Contact No.
7049323887

सतरुपा
आर्ट गैरेज

यहाँ सभी प्रकार
के टू व्हीलर
गाडीयों की
रिपैरिंग एवं
मैन्टेनेंस एवं
को

 Aide et Action

L'Education change le monde

प्रदीप कुमार सिंह, मो. 9303756639



Deals in Household Wiring And Repair of Electrical Home Appliances
Shop No 12-18 Lafia, Bhattapara, Akaltara, Janjair Champa - 495552, Chhattisgarh, Mo. : 9926742230

Deals in Household Wiring and Repair of Electrical Home Appliances

Bhima's Charge
Illuminating Lives

Contact No. 9926742230

For Rent

ग्राम लटिया (अ)
शादी विवाह, पिक
बोलेरो, स्कार्पियो
आदि A/C गा



70 YEARS OF DUTY FREE
1947—2017

デューティーフリー開始から70年...
広がる笑顔

ホリデーは一年で最高の時。そう自分にこそ褒美を与えるひと時。70年もの間、何世代にも渡って旅行者が真っ先に立ち寄ったのは免税店。さあデューティーフリー70周年を祝いましょう!

DUTY FREE & TRAVEL RETAIL: PART OF THE JOURNEY
旅行に欠かせない免税店ショッピング

TFWA TAX FREE WORLD ASSOCIATION

70 YEARS OF DUTY FREE
1947—2017

70 YEARS OF DUTY FREE...
SPREADING SMILES

Delhi Duty Free | TFWA TAX FREE WORLD ASSOCIATION

WATCH SALE
UP TO 40% OFF

70 YEARS OF DUTY FREE...
MAKING HAPPY HOMECOMINGS

70 YEARS OF DUTY FREE...
MAKING HAPPY HOMECOMINGS

DUTY FREE & TRAVEL RETAIL: PART OF THE JOURNEY

Delhi Duty Free | TFWA TAX FREE WORLD ASSOCIATION

70 YEARS OF DUTY FREE...
OFFERING GREAT BRANDS AT GREAT PRICES

For seventy years, the duty free industry has brought the world's best brands to travellers, at great prices.

DUTY FREE & TRAVEL RETAIL: PART OF THE JOURNEY

FABULOUS DUTY-FREE SHOPPING AT CHANGI!

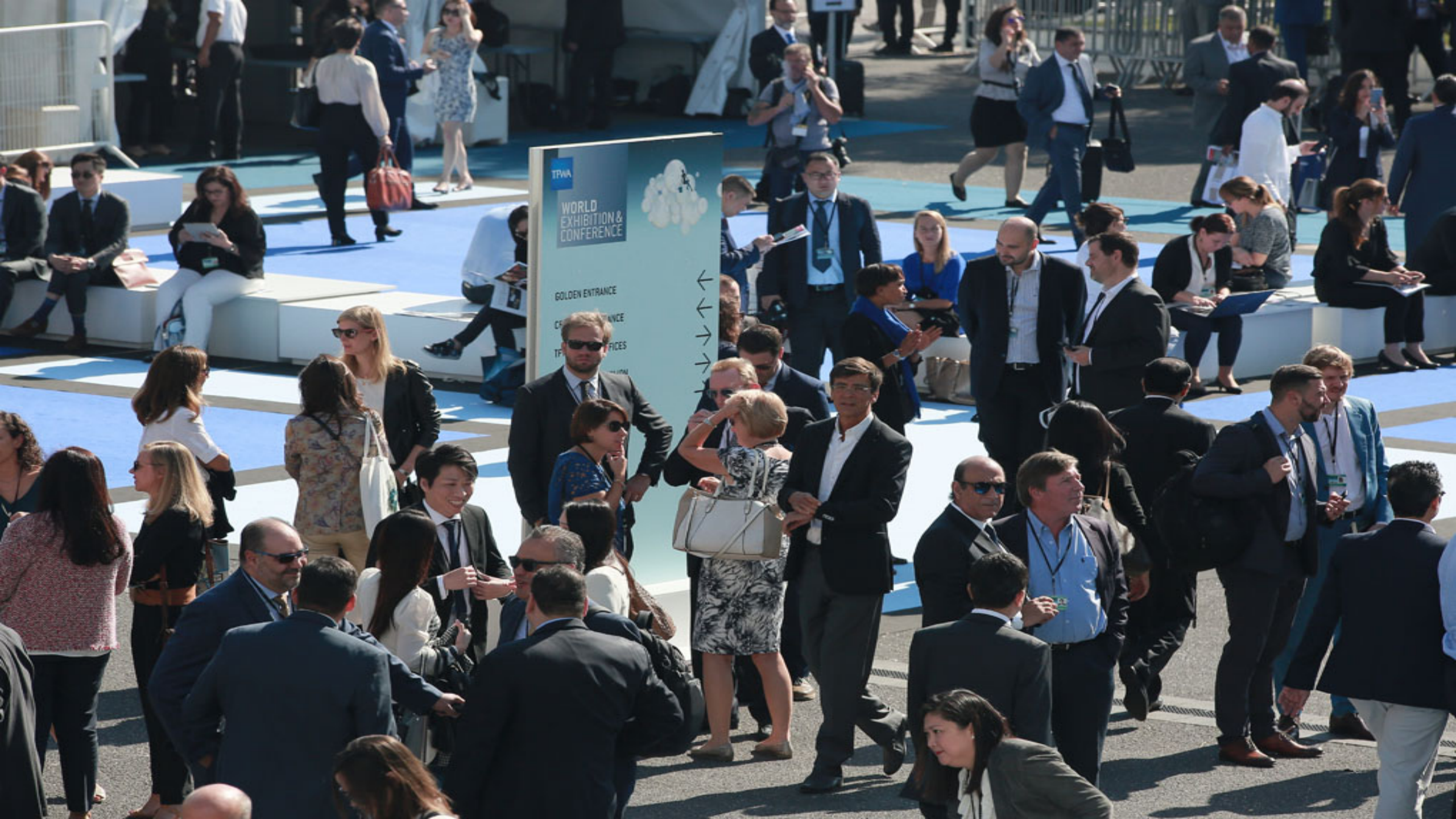
Changi Airport is not only the world's best... it is also home to the best duty-free shop.

Check out Changi's wide variety of retail options. Take advantage of the special prices that you can find in any store downtown.

From luxury items like watches, fine jewelry to designer apparel to premium gift ideas for loved ones, you're guaranteed to find only the best value at Changi Airport.

And even if you only have a couple of hours, you can indulge at Changi's multi-label store. With so many world-famous brands under one roof, you can shop smart at your own leisurely pace.

Fancy some retail therapy? Shop duty at Changi, the ultimate shopper's paradise.



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WORLD
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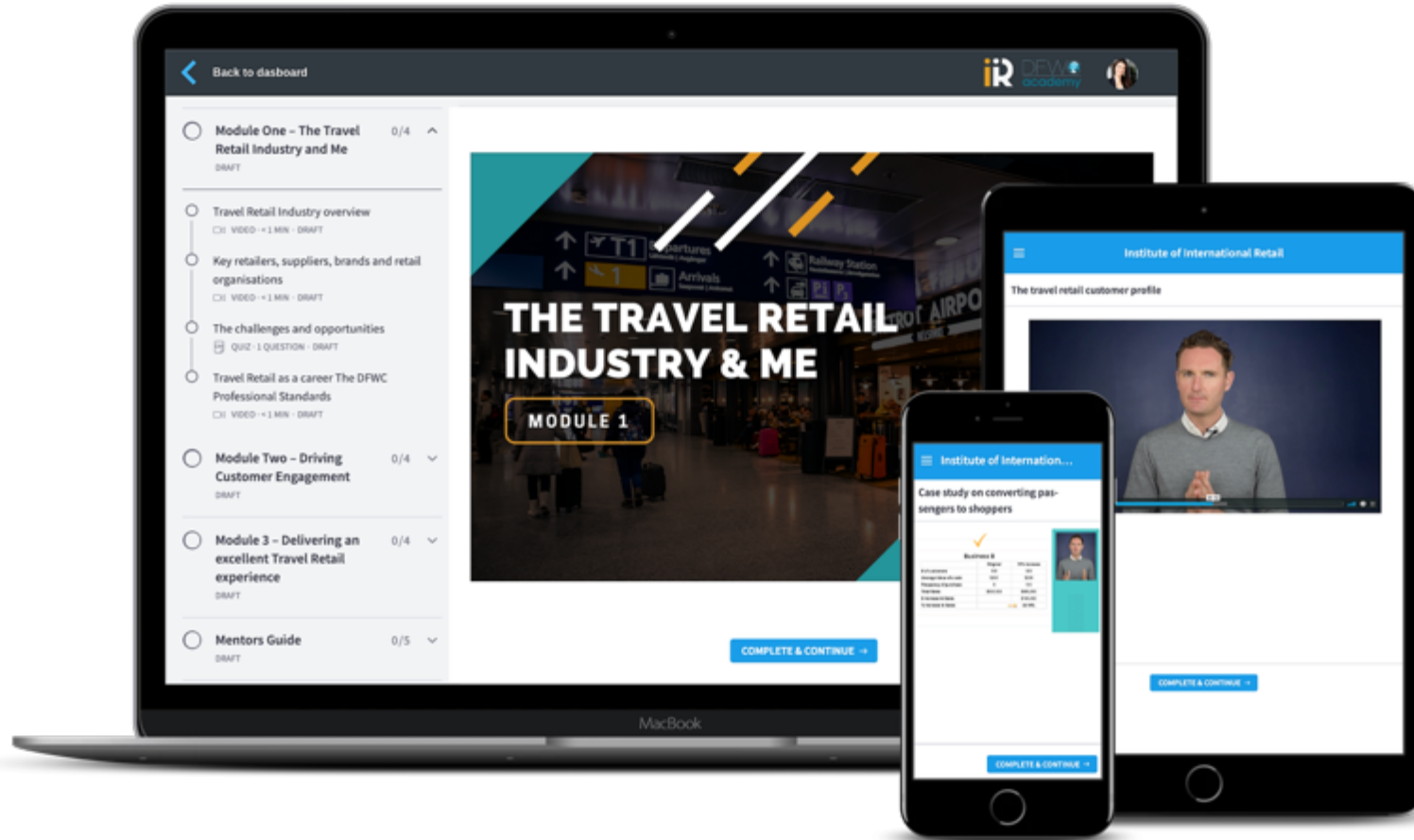
THE
DUTY
FREE &
TRAVEL
RETAIL
GLOBAL
SUMMIT

29 SEPT. - 4 OCT.
2019
CANNES



DUTY FREE WORLD COUNCIL

Serving duty free and travel retail worldwide



DFWO 
academy


THE INSTITUTE OF
INTERNATIONAL RETAIL

The logo for TFWA consists of a white square containing the letters 'TFWA' in a blue, serif font.

TFWA

The logo for Innovation Lab features the word 'Innovation' in a small, white, sans-serif font above the word 'Lab' in a large, white, sans-serif font. The text is enclosed within a white, stylized bracket shape.

Innovation
Lab

**New ideas.
Fresh thinking.**

**1-4 October 2019
Cannes**



ANDREW FORD

**PRESIDENT
ASIA PACIFIC TRAVEL RETAIL ASSOCIATION
(APTRA)**

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FOREIGN EDITOR
THE ECONOMIST





KATE ANCKETILL

CEO

GDR CREATIVE INTELLIGENCE

TFWA

**BY THE TRADE
FOR THE TRADE**

TFWA

ASIA PACIFIC
EXHIBITION &
CONFERENCE

THANK YOU

ALAIN MAINGREAUD
PRESIDENT
TAX FREE WORLD ASSOCIATION

